

Citrix Cloud Value Assessment

An assessment of the Total Cost Of Ownership in comparing on-premise Citrix Core Infrastructure to the Citrix Cloud Control Plane



At a Glance

Identify customer TCO comparing on-premise and Citrix Cloud services



Services Value

Customer can use guidance from the engagement for Cloud migration business justification purposes

About Citrix Cloud Value Assessment

The Citrix Cloud Value Assessment engagement helps customers identify the financial value in transitioning from on-premise Citrix core infrastructure to Citrix Cloud services by taking advantage of Transition Trade-up pricing. This engagement identifies the Customer TCO through infrastructure cost savings/avoidance, operational cost savings through efficiencies and identifies the

technical benefits in migrating to Citrix Cloud. During this two week engagement Citrix Consulting Services will work with the customer key stakeholders to understand the current on-premise IT cost structure, identify future state redundant IT infrastructure with Citrix Cloud and generate TCO and Cloud value data for Cloud migration business justification.

Project Scope

- Conduct meetings with customer stakeholders to collect existing Citrix core infrastructure and operations costs
- Identify server, network, storage, ITSM software and other IT costs associated with existing Citrix on-premise infrastructure
- Discuss exiting operations approach and identify related costs
- Review on-premise software upgrade process and identify associated infrastructure and operational costs
- Discuss Citrix Cloud IT requirements and identify related costs for infrastructure and operations
- Document and present findings and recommended next steps

Benefits & Outcomes

- Understand the TCO between the existing Citrix on-premise IT infrastructure compared to Citrix Cloud services
- Develop a high-level design for the future state Citrix Cloud infrastructure
- Identify redundant and retired infrastructure after transitioning to Citrix Cloud
- Generate budgetary data for running existing workloads in Public Cloud
- Identify the TCO and Cloud value for business justifications in transitioning from on-premise infrastructure to Citrix Cloud

Prerequisites and Assumptions

- Customer to provide representation from appropriate teams during engagement that understand the existing Citrix IT Infrastructure cost models
- Customer to provide representative that understands the existing on-premise Citrix design and infrastructure environment

Additional Education

- [CXD-250](#) - Moving to XenApp and XenDesktop Service on Citrix Cloud
- [CXD-251](#) - Citrix XenApp and XenDesktop Service on Microsoft Azure
- [CXD-252](#) - Moving to the XenApp and XenDesktop Service on Citrix Cloud and Microsoft Azure

Follow-on engagements

Project
Citrix Cloud Pilot, CP-01
Citrix Cloud Migration, CM-01



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